



Merry Christmas, from our team to yours! Many of you have joined us for a tour of our facility this year - we would like to invite those who haven't on a virtual tour on the website we've re-developed since our last Christmas letter. There you'll find a tour of our facility and brief video introductions to our shredding, scanning, document management, and consulting services. Check them out at SecureRecordsSolutions.com

Speaking of those services, we've had another year of exciting growth. We are particularly proud of our Scanning and Shredding services, where we have doubled our capacity, leading to some cool technology investments. In fact, Brett's Operations team is installing our new shredder; with twice the capacity, as I type!

We continue to develop our scanning expertise with solutions for Medical Records, Legal Discovery, Loan & Credit files, Student Records, Human Resources, and Accounts Payable projects. Kari's Scanning team works to understand why our clients are scanning so that they can offer strategic value to save them from scanning things they'll never need. Watch how we do it here: SecureRecordsSolutions.com/Scanning

Most exciting of all is the consulting and project management we are doing all over the country. These projects leverage our expertise in logistics and indexing large data sets, such as EMR Conversions, Legal Discovery projects, Records Management policy implementation, and Library moves. The video at SecureRecordsSolutions.com/Consulting will show you how.

We've been recognized for our hard work this year. SRS was chosen as Business of the Month by Thomasville's Chamber of Commerce in August and in November we were accepted into the first cohort of PowerUP, Tallahassee-based Domi Station's Entrepreneurial Incubator program for existing businesses. In May, Christopher was recognized as "Volunteer of the Year" by PRISM, our international industry association, where he was voted onto the Board of Directors in January.

It hasn't been all work around here - our team has had fun engaging the community. In addition to our March Habitat for Humanity Project, we've given a local youth football league use of the field by our building where Powell remembers playing ball growing up. SRS is now host to weekly practices for 40 elementary school boys and their families. We've created a "community garden" on another nearby property where we've invited the neighborhood to join us for gardening and related programming. The City Council will vote on the code that's been written to accommodate our project this week!

During this Christmas Season, we pause to reflect on our year of opportunity and to celebrate the birth of Jesus Christ. We wish you a Merry Christmas full of family and friends. And in this season of giving, we have made a contribution to Habitat for Humanity on behalf of all SRS clients and employees. This donation, along with our team's "sweat equity" in early 2017, will help provide a home for a family that would not otherwise have one.

Merry Christmas from the Secure Records Solutions Team